

# LEADERSHIP DEVELOPMENT



**M. H. West & Co., Inc.**

## **Specializing in management, education and planning services.**

M. H. West & Co., Inc.'s leadership programs help leaders at all organizational levels grow their leadership skills, allowing them to continue building and sustaining a competitive advantage. Participants will learn a variety of tools to ensure the resilience and accountability of the organization. They will also begin to view their job as one of "organizational stewardship". Through stewardship the participant will learn to inspire others to achieve better quality, responsiveness and commitment.

### **The course will teach you how to:**

- successfully transition from first-line supervisor to first-level leader
- work effectively as a coach, mentor and team leader
- inspire better quality, responsiveness and commitment in your team
- generate high quality, innovative ideas and select the best ones
- manage change and resolve conflict
- establish performance measures and key performance criteria
- obtain winning results through the organization's strategy

## **The Twelve Qualities of Leadership**

### **A leader:**

1. Has a mission that matters
2. Is a big thinker
3. Has high ethics
4. Masters change
5. Is sensitive
6. Is a risk taker
7. Is a decision maker
8. Uses power wisely
9. Communicates effectively
10. Is a team builder
11. Is courageous
12. Is committed

**Deciding to make a difference.  
Energetic, committed followers.  
Building a mission.**

**TRANSFORMING BIG THINKING INTO BIG RESULTS**

**Ideas and actions.  
Creativity, enthusiasm and imagination.**

**"Some men see things as they are and say why?**

**I dream of things as they never were and say why not?"**

**--Robert Frost**

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